GAAP Adjustments "Adjusted" GAAP Adjustments "Adjusted" GAAP Adjustments "Adjusted"	
Product sales\$ 3,893 \$ - \$ 3,893 \$ - \$ 3,613 \$ - \$ 3,	91
Total revenues	04_
Operating expenses:	
Cost of sales (excludes amortization of certain	
(*)	49
(11) <b>(b)</b>	
(12) <b>(c)</b>	
(7) <b>(d)</b>	40
Research and development	42
	38
(io) (a) (ii) (a) (iii)	30
Amortization of certain acquired intangible assets 73 (73) (g) - 73 (73) (g)	
Other	
(3) <b>(i)</b>	
Total operating expenses	59_
Operating income	45
Interest expense, net	31
Interest and other income, net	94_
Income before income taxes	58
Provision for income taxes	32_
Net income\$ 1,170 \$ 111 \$ 1,281 \$ 1,202 \$ 124 \$ 1,	26
<u> </u>	
Earnings per share:	
·	38
Diluted (p)\$ 1.25 \$ 1.37 <b>(a)</b> \$ 1.25 \$ 1	38 <b>(a)</b>
Average shares used in calculation of earnings per share:	
	59
Diluted (p)	64 <b>(a)</b>

<sup>(</sup>a) - (p) See explanatory notes on the following pages.

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### Amgen Inc.

Condensed Consolidated Statements of Income and Reconciliation of GAAP Earnings to "Adjusted" Earnings (In millions, except per share data) (Unaudited)

			Six months ended June 30, 2011								nonths er ine 30, 20					
		GAAP	-	Adjustmer	nts	"Ad	justed"	-		GAAP		Adjustmer	nts	"Ac	djusted"	-
Revenues:	_		_			_			_		_			_		
Product sales	\$	7,511	\$	-		\$	7,511		\$	7,141	\$	-		\$	7,141	
Other revenues		154					154	-		255					255	-
Total revenues		7,665	-				7,665	-		7,396		-		-	7,396	-
Operating expenses:																
Cost of sales (excludes amortization of certain																
acquired intangible assets presented below)		1,166		(6) (21) (23)	(a) (b) (c)		1,109			1,061		(8)	(a)		1,053	
Research and development		1,555		(7) (19) (18)	(d) (a) (e)		1,511			1,321		(28) (34)	(a) (e)		1,259	
Selling, general and administrative		2,153		(7) (23) (8)	(I) (a) (f)		2,122			1,870		(29)	(a)		1,841	
Amortization of certain acquired intangible assets		147		(147)	(g)		_			147		(147)	(g)		-	
Other		19		(5) (3) (11)	(h) (i) (j)		-			(1)		` 1 <sup>'</sup>	(h)		-	
Total operating expenses		5,040		(298)	(J)		4,742	-		4,398		(245)			4,153	<u>-</u>
Operating income		2,625		298			2,923			2,998		245			3,243	
Interest expense, net		257		(76)	(k)		181			292		(131)	(k)		161	
Interest and other income, net		277			. ,		277	•		178					178	_
Income before income taxes		2,645		374			3,019			2,884		376			3,260	
Provision for income taxes		350		125 5	(m) (n)		480	•		515		137	(m)		652	_
Net income	\$	2,295	\$	244		\$	2,539	ı	\$	2,369	\$	239		\$	2,608	•
Earnings per share:																
Basic	\$	2.47				\$	2.73		\$	2.44				\$	2.69	
Diluted (p)	\$	2.45				\$	2.71	(a)	\$	2.43				\$	2.67	(a)
Average shares used in calculation of earnings per share:																
Basic		930					930			970					970	
Diluted (p)		938					937	(a)		976					976	(a)

<sup>(</sup>a) - (p) See explanatory notes on the following pages.

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Amgen Inc.
Notes to Reconciliation of GAAP Earnings to "Adjusted" Earnings
(In millions, except per share data)
(Unaudited)

(a) To exclude stock option expense. For the three and six months ended June 30, 2011 and 2010, the total pre-tax expense for employee stock options was \$26 million and \$48 million, respectively and \$38 million and \$65 million, respectively.

"Adjusted" diluted EPS including the impact of stock option expense for the three and six months ended June 30, 2011 and 2010 was as follows:

		Three mor June	 ded		ed		
	_	2011	 2010	=	2011		2010
"Adjusted" diluted EPS, excluding stock option expense	\$	1.37	\$ 1.38	\$	2.71	\$	2.67
Impact of stock option expense (net of tax)		(0.02)	 (0.04)		(0.04)		(0.05)
"Adjusted" diluted EPS, including stock option expense	\$	1.35	\$ 1.34	\$	2.67	\$	2.62

- (b) To exclude accelerated depreciation for manufacturing assets resulting from our transaction with Boehringer Ingelheim (BI) involving our manufacturing operations in Fremont, California (the BIF Fremont transaction). The amount reflected above represents the incremental depreciation expense over the amount that would have otherwise been incurred absent the BIF Fremont transaction. This transaction was entered into as part of our ongoing efforts to optimize our network of manufacturing facilities and improve cent officiency.
- (c) To exclude loss accruals for certain facility operating leases associated with the BI Fremont transaction that will not be used in our business.
- (d) To exclude incremental costs associated with the Laboratorio Químico Farmaceutico Bergamo Ltda (Bergamo) acquisition, related to recording acquired inventory at fair value which is in excess of its historical manufacturing cost.
- (e) To exclude the ongoing, non-cash amortization of the research and development (R&D) technology intangible assets with alternative future uses acquired with the acquisitions of Abgenix, Inc. (Abgenix) and/or Avidia, Inc. (Avidia).
- (f) To exclude merger-related expenses, primarily transaction costs, associated with certain of our recent acquisitions.
- (g) To exclude the ongoing, non-cash amortization of acquired product technology rights, primarily ENBREL, related to the Immunex Corporation (Immunex) acquisition.
- (h) To exclude the expense/(benefit) arising from certain legal settlements.
- (i) To exclude the expense related to changes in the estimated fair values of the contingent consideration obligations related to the BioVex Group, Inc. (BioVex) acousition.
- (j) To exclude certain charges (or the reversal of certain previously over-accrued charges) pursuant to our continuing efforts to improve cost efficiencies in our manufacturing operations.
- (k) To exclude the incremental non-cash interest expense resulting from a change in the accounting for our convertible notes effective January 1, 2009.
- (I) To exclude the expense resulting from the cash settlement of unvested BioVex employee stock options in connection with the BioVex acquisition.
- (m) To exclude the tax effect of the above adjustments. The tax provision (benefit) for the adjustments between our GAAP and "Adjusted" results takes into account the tax research and related tax rate(s) that apply to each adjustment in the applicable tax jurisdiction(s). Generally, this results in a tax mitigant and the U.S. manipular tax rate for certain adjustments, including amortization of intangible assets and non-cash interest expense associated with our conventible notes, whereas the tax impact of other adjustments, including stock opin expense, depends on whether the amounts are deductible in the tax jurisdictions where the asset is located or the openses are incurred and the applicable tax rate(s) in those jurisdictions. Due to these factors, the effective tax rates for the above adjustments to our GAAP results for the three and six months ended Julian 20.21 that 20/10 times 5.51 shan 33.4% and 38.1% and 38.4%, respectively.
- (n) To exclude the income tax benefit related principally to certain prior period charges excluded from "Adjusted" earnings
- (o) The "Adjusted" tax rates for the three months ended June 30, 2011 was 15.2%, which includes the impact of the Puerto Rico excise tax. The following table reconciles the "Adjusted" tax rate including and excluding the Puerto Rico excise tax:

	Three months ended June 30, 2011
"Adjusted" tax rate with Puerto Rico excise tax	15.2%
Puerto Rico excise tax	5.1%
"Adjusted" tay rate excluding Puerto Rico excise tay	20.3%

(p) The following table presents the computations for GAAP and "Adjusted" diluted EPS, computed under the treasury stock method. "Adjusted" EPS presented below excludes stock option expense:

		Three mor				Three mo	nths en 30, 2010	
		GAAP	"Ad	justed"	$\overline{}$	GAAP	"Ad	justed"
Income (Numerator):								
Net income for basic and diluted EPS	\$	1,170	\$	1,281	\$	1,202	\$	1,326
Shares (Denominator):								
Weighted-average shares for basic EPS		927		927		959		959
Effect of dilutive securities		8		7 (7	(۲)	5		5 (*)
Weighted-average shares for diluted EPS	=	935	_	934	$\equiv$	964	=	964
Diluted EPS	\$	1.25	\$	1.37	\$	1.25	\$	1.38
		Six month				Six mont		
		June 3		justed"	_	June .	30, 2010	justed"
Income (Numerator):		3144	AU	justeu		3,444	AU	justeu
Net income for basic and diluted EPS	\$	2,295	\$	2,539	\$	2,369	\$	2,608
Shares (Denominator):								
Weighted-average shares for basic EPS		930		930		970		970
Effect of dilutive securities		8		7 (1	r)	6		6 (*)
Weighted-average shares for diluted EPS	_	938	=	937	_	976	_	976
Diluted earnings per share	\$	2.45	s	2.71	\$	2.43	\$	2.67

(\*) Dilutive securities used to compute "Adjusted" diluted EPS for the three and six months ended June 30, 2011 and 2010 were

computed under the treasury stock method assuming that we do not expense stock options.

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contains forward-looking statements, actual results may vary materially; Amgen disclaims any duty to update.





	1	Γhree m	nonth:		ded		Six mon	ths en	ded	
	2	011		_	010	2	2011		2010	_
Aranesp® - U.S	\$	241		\$	267	\$	491	\$	50	35
Aranesp® - International		344			336		674		69	95
EPOGEN® - U.S		543			657		1,078		1,28	80
Neulasta® - U.S		769			643		1,479		1,28	80
NEUPOGEN® - U.S		230			225		450		45	50
Neulasta® - International		246			218		472		44	44
NEUPOGEN® - International		81			88		157		17	79
Enbrel® - U.S		894			819		1,715		1,57	73
Enbrel® - Canada		62			58		116		10	08
Sensipar® - U.S		124			112		240		22	29
Mimpara® - International		75			60		146		12	22
Vectibix® - U.S		31			29		61			54
Vectibix® - International		50			43		95		8	85
Nplate® - U.S		40			32		77		(	60
Nplate® - International		35			23		63		4	44
Prolia® - U.S		30			3		47			3
Prolia® - International		14			-		24			-
XGEVA® - U.S		73			-		115			-
Other - International		11					11_	_		<u>-</u>
Total product sales	\$	3,893		\$	3,613	\$	7,511	\$	7,14	41
U.S	\$	2,975		\$	2,787	\$	5,753	\$	5,46	64
International		918	(a) _		826		1,758	(b)	1,67	77
Total product sales	\$	3,893	(a)	\$	3,613	\$	7,511	(b) _\$	7,14	41

<sup>(</sup>a) The change in international product sales for the three months ended June 30, 2011 was positively impacted by \$34 million due to foreign exchange (including \$14 million for Neulasta®/NEUPOGEN®, \$10 million for Aranesp®, \$3 million for Mimpara®, \$2 million for Neute®, \$2 million for Vectibix®, \$2 million for Prolia® and \$1 million for ENBREL).



<sup>(</sup>b) The change in international product sales for the six months ended June 30, 2011 was positively impacted by \$26 million due to foreign exchange (including \$11 million for Neulasta®/NEUPOGEN®, \$6 million for Aranesp®, \$2 million for ENBREL, \$2 million for Mimpara®, \$2 million for Vectibix®, \$2 million for Prolia® and \$1 million for Nplate®).

# Amgen Inc.

## **Condensed Consolidated Balance Sheets - GAAP**

(In millions)

(Unaudited)

	Jı	une 30, 2011	Dec	ember 31, 2010
Assets				
Current assets:				
Cash, cash equivalents and marketable securities	\$	19,172	\$	17,422
Trade receivables, net		2,713		2,335
Inventories		2,230		2,022
Other current assets		1,366		1,350
Total current assets		25,481		23,129
Property, plant and equipment, net		5,516		5,522
Intangible assets, net		2,782		2,230
Goodwill		11,794		11,334
Other assets		1,363		1,271
Total assets	\$	46,936	\$	43,486
Liabilities and Stockholders' Equity Current liabilities:				
Accounts payable and accrued liabilities	\$	4,499	\$	4,082
Current portion of convertible notes		83		2,488
Total current liabilities		4,582		6,570
Convertible notes		2,279		2,296
Other long-term debt		11,568		8,578
Other non-current liabilities		2,893		2,098
Stockholders' equity		25,614		23,944
Total liabilities and stockholders' equity	\$	46,936	\$	43,486
Shares outstanding		924		932



Amgen Inc.

Reconciliation of GAAP Debt Outstanding to "Adjusted" Debt Outstanding (In millions) (Unaudited)

			June	e 30, 2011					June	30, 2010		
			Adjust	ments for					Adjustr	ments for		
			acc	ounting					acco	ounting		
	(	GAAP	sta	ndard		"A	djusted"	 GAAP	sta	ndard	"A	djusted"
Total debt outstanding	\$	13,930	\$	221	(a)	\$	14,151	\$ 11,732	\$	437 <b>(a)</b>	\$	12,169

Amgen Inc.

Reconciliation of GAAP Stockholders' Equity to Stockholders' Equity as adjusted for impact of accounting standard (In millions)

(Unaudited)

			June	30, 2011				June	30, 2010		
		Adjustments for						Adjusti	ments for		
			acc	ounting				acco	ounting		
	(	GAAP	sta	ndard	"A	djusted"	 GAAP	sta	ndard	"Ad	justed"
Stockholders' equity	\$	25,614	\$	(129) <b>(a)</b>	\$	25,485	\$ 23,170	\$	(262) <b>(a)</b>	\$	22,908

<sup>(</sup>a) To exclude the impact of adopting an accounting standard on January 1, 2009 that changed the method of accounting for our convertible notes.



Amgen Inc.
Reconciliation of GAAP EPS Guidance to "Adjusted"
EPS Guidance for the Year Ending December 31, 2011
(Unaudited)

On July 29, 2011, the Company updated its "Adjusted" EPS guidance to be at the upper end of the range of \$5.00 to \$5.20. The following table shows a reconciliation of GAAP EPS (diluted) guidance to "Adjusted" EPS (diluted) guidance.

		2011	
GAAP EPS (diluted) guidance	\$ 4.55	-	\$ 4.78
Known adjustments to arrive at "Adjusted" earnings*:			
Amortization of acquired intangible assets, product technology rights(a)			0.20
Incremental non-cash interest expense(b)			0.10
Stock option expense(c)	0.05	-	0.08
Charges associated with the BI Fremont transaction(d)			0.04
Amortization of acquired intangible assets, R&D technology rights(e)			0.01
Charges associated with cost efficiency improvement efforts in our manufacturing operations (f)			0.01
Merger-related expenses(g)			0.02
Tax benefit for prior period charges(h)			(0.01)
"Adjusted" EPS (diluted) guidance	\$ 5.00	-	\$ 5.20

- \* The known adjustments are presented net of their related aggregate tax impact of approximately \$0.26 per share.
- (a) To exclude the ongoing, non-cash amortization of acquired product technology rights, primarily ENBREL, related to the Immunex acquisition.
- (b) To exclude the incremental non-cash interest expense resulting from a change in accounting in January 2009 related to our convertible debt.
- (c) To exclude stock option expense.
- (d) To exclude charges associated with the BI Fremont transaction involving our manufacturing operation in Fremont, California.
- (e) To exclude the ongoing, non-cash amortization of the R&D technology intangible assets acquired with the Abgenix and Avidia acquisitions.
- (f) To exclude certain charges pursuant to our continuing efforts to improve cost efficiencies in our manufacturing operations.
- (g) To exclude merger-related expenses associated with our recent acquisitions.
- (h) To exclude the income tax benefit related principally to certain prior period charges excluded from "Adjusted" earnings.

### Amgen Inc.

Reconciliation of GAAP R&D Expenses as a Percentage of Product Sales Guidance to "Adjusted" R&D Expenses as a Percentage of Product Sales Guidance for the Year Ending December 31, 2011 (Unaudited)

On July 29, 2011, the Company stated that the full year adjusted R&D expenses are expected to be at the upper end of the range of 18% to 20% of product sales.

Known adjustments, related to stock option and merger-related expenses, to arrive at "Adjusted" R&D expenses as a percentage of product sales	2011	
GAAP R&D expenses as a percentage of product sales guidance	18.4% -	20.4%
Known adjustments, related to stock option and merger-related expenses,		
to arrive at "Adjusted" R&D expenses as a percentage of product sales	(0.4%)	
"Adjusted" R&D expenses as a percentage of product sales guidance	18.0% -	20.0%

### Amaen Inc

Reconciliation of GAAP Tax Rate Guidance to "Adjusted" Tax Rate Guidance for the Year Ending December 31, 2011 (Unaudited)

On July 29, 2011, the Company stated that it continues to expect its "Adjusted" tax rate guidance to be in the range of 15% to 16% after taking into account the impact of the foreign tax credit associated with the Puerto Rico excise tax.

	2011 with	PR e	xcise tax
GAAP tax rate guidance	12.4%	-	13.6%
Tax rate effect of known adjustments discussed above	2.4%	-	2.6%
"Adjusted" tax rate guidance	15.0%	-	16.0%

