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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 8-K**

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**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of  
The Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported)  
October 27, 2016**

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**AMGEN INC.**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or Other Jurisdiction  
of Incorporation)

**One Amgen Center Drive  
Thousand Oaks, CA**  
(Address of principal executive offices)

**001-37702**  
(Commission  
File Number)

**95-3540776**  
(IRS Employer  
Identification No.)

**91320-1799**  
(Zip Code)

**Registrant's telephone number, including area code  
805-447-1000**

**N/A**  
(Former name or former address, if changed since last report)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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## Item 2.02 Results of Operations and Financial Condition.

On October 27, 2016, Amgen Inc. (the Company) issued a press release announcing its unaudited results of operations for the three and nine months ended September 30, 2016, and its unaudited financial position as of September 30, 2016. The full text of the press release is furnished as Exhibit 99.1 hereto.

In its press release the Company included certain non-U.S. Generally Accepted Accounting Principles (GAAP) financial measures as defined in Regulation G promulgated by the Securities and Exchange Commission. The non-GAAP financial measures included in the press release are non-GAAP earnings per share, non-GAAP operating income, non-GAAP operating margin, non-GAAP tax rate, non-GAAP net income, non-GAAP operating expenses and sub-components of non-GAAP operating expenses such as non-GAAP cost of sales, non-GAAP research and development (R&D) expenses and non-GAAP selling, general and administrative expenses. Reconciliations for such non-GAAP financial measures to the most directly comparable GAAP financial measures are included in the press release. The Company also included Free Cash Flow (FCF), which is computed by subtracting capital expenditures from operating cash flow, each as determined in accordance with GAAP.

The Company believes that this presentation of non-GAAP financial measures provides useful supplementary information to and facilitates additional analysis by investors. The Company uses certain non-GAAP financial measures to enhance an investor's overall understanding of the financial performance and prospects for the future of the Company's ongoing business activities by facilitating comparisons of results of ongoing business operations among current, past and future periods. The Company believes that FCF provides a further measure of the Company's liquidity.

The following is a summary of the costs and other items excluded from the most directly comparable GAAP financial measures to calculate non-GAAP financial measures:

- Acquisition-related expenses: Acquisition-related charges are primarily amortization of purchased intangible assets including developed product technology rights, licensing rights, R&D technology rights, and marketing-related rights purchased in connection with business acquisitions. The Company incurs charges related to the amortization of these intangibles, and those charges are included in the Company's Condensed Consolidated Financial Statements. Amortization charges for purchased intangible assets are significantly impacted by the timing and magnitude of the Company's acquisitions and product approval as it relates to in-process R&D projects acquired. Accordingly, these charges may vary in amount from period to period. The Company excludes these charges for purposes of calculating the non-GAAP financial measures presented to facilitate a more meaningful evaluation of the Company's current operating performance and comparisons to past operating performance. The Company believes that excluding the non-cash amortization of intangible assets acquired in business combinations treats those assets as if the Company had developed them internally in the past, and thus provides a supplemental measure of profitability in which the Company's acquired intellectual property is treated in a comparable manner to its internally developed intellectual property.
- Net charges pursuant to the Company's restructuring initiative: Restructuring costs are primarily related to facilities charges, including accelerated depreciation, and severance and benefits for employees terminated pursuant to the transformation and process improvement efforts. Restructuring costs are inconsistent in amount and are significantly impacted by the timing and nature of these events. Therefore, although the Company may incur these types of expenses in the future, it believes that eliminating these charges for purposes of calculating the non-GAAP financial measures provides a supplemental evaluation of the Company's current operating performance and facilitates comparisons to past operating performance.
- Other Items: The Company also adjusts GAAP financial results for expenses associated with judgments and/or settlements for legal proceedings discussed in our filings. The Company is excluding these expenses for the purpose of calculating the non-GAAP financial measures presented because the Company believes these items are outside the ordinary course of business. The Company believes eliminating these expenses provides a supplemental evaluation of the Company's current operating performance and facilitates comparisons to past operating performance.
- The tax effect of the adjustments between GAAP and non-GAAP results take into account the tax treatment and related tax rate(s) that apply to each adjustment in the applicable tax jurisdiction(s). Generally, this results in a tax impact at the U.S. marginal tax rate for certain adjustments, including the majority of amortization of intangible assets, whereas the tax impact of other adjustments, including restructuring expense, depends on whether the amounts are deductible in the respective tax jurisdictions and the applicable tax rate(s) in those jurisdictions.

The press release also contains a discussion of the additional purposes for which the Company's management uses these non-GAAP financial measures.

This information and the information contained in the press release shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section. The information in Item 2.02 of this Current Report is not incorporated by reference into any filings of the Company made under the Securities Act of 1933, as amended, whether made before or after the date of this Current Report, regardless of any general incorporation language in the filing unless specifically stated so therein.

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**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits.

99.1 Press Release dated October 27, 2016

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AMGEN INC.

Date: October 27, 2016

By: /s/ David W. Meline

Name: David W. Meline

Title: Executive Vice President and Chief Financial Officer

**EXHIBIT INDEX**

**Exhibit  
Number**

**Document Description**

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99.1

Press release dated October 27, 2016



One Amgen Center Drive  
 Thousand Oaks, CA 91320-1799  
 Telephone 805-447-1000  
 www.amgen.com

*News Release*

**AMGEN REPORTS THIRD QUARTER 2016 FINANCIAL RESULTS**

THOUSAND OAKS, Calif. (Oct. 27, 2016) – Amgen (NASDAQ:AMGN) today announced financial results for the third quarter of 2016. Key results include:

- Revenues increased 2 percent versus the third quarter of 2015 to \$5.8 billion.
  - Strong unit volume growth from Sensipar® (cinacalcet), Prolia® (denosumab), Vectibix® (panitumumab), XGEVA® (denosumab) and Nplate® (romiplostim).
- GAAP earnings per share (EPS) increased 10 percent to \$2.68 driven by higher revenues and higher operating margins.
  - GAAP operating income increased 8 percent to \$2,527 million and GAAP operating margin improved by 3.4 percentage points to 45.8 percent.
- Non-GAAP EPS increased 11 percent to \$3.02 driven by higher revenues and higher operating margins.
  - Non-GAAP operating income increased 9 percent to \$2,916 million and non-GAAP operating margin improved by 4.2 percentage points to 52.9 percent.
- 2016 total revenues guidance increased to \$22.6-\$22.8 billion; EPS guidance increased to \$9.94-\$10.11 on a GAAP basis and \$11.40-\$11.55 on a non-GAAP basis.
- The Company generated \$2.5 billion of free cash flow.

***“Our business is performing well and our double-digit earnings per share growth reflects the progress we have made through our transformation efforts,” said Robert A. Bradway, chairman and chief executive officer. “We are focused on growing several newly launched products and advancing the pipeline globally.”***

| Millions, except EPS and percentages | Q3'16   | Q3'15   | YOY D |
|--------------------------------------|---------|---------|-------|
| Total Revenues                       | \$5,811 | \$5,723 | 2%    |
| GAAP Operating Income                | \$2,527 | \$2,339 | 8%    |
| GAAP Net Income                      | \$2,017 | \$1,863 | 8%    |
| GAAP EPS                             | \$ 2.68 | \$ 2.44 | 10%   |
| Non-GAAP Operating Income            | \$2,916 | \$2,686 | 9%    |
| Non-GAAP Net Income                  | \$2,276 | \$2,081 | 9%    |
| Non-GAAP EPS                         | \$ 3.02 | \$ 2.72 | 11%   |

*References in this release to “non-GAAP” measures, measures presented “on a non-GAAP basis” and to “free cash flow” (computed by subtracting capital expenditures from operating cash flow) refer to non-GAAP financial measures. Adjustments to the most directly comparable GAAP financial measures and other items are presented on the attached reconciliations.*

**Product Sales Performance**

- **Total product sales** were flat for the third quarter of 2016 versus the third quarter of 2015.
- **Enbrel®** (etanercept) sales were flat as higher net selling price was offset by the impact of competition and unfavorable changes in inventory levels.
- **Neulasta®** (pegfilgrastim) sales decreased 5 percent driven by lower unit demand.
- **Aranesp®** (darbepoetin alfa) sales increased 8 percent driven mainly by higher unit demand due to a shift by some U.S. dialysis customers from EPOGEN® (epoetin alfa) to Aranesp.
- **Sensipar/Mimpara®** sales increased 18 percent driven by net selling price and higher unit demand.
- **XGEVA** sales increased 4 percent driven by higher unit demand.
- **Prolia** sales increased 18 percent driven by higher unit demand.
- **EPOGEN** sales decreased 31 percent driven by the impact of competition, abnormally high purchases by a large end customer in the year ago period and a shift by some U.S. dialysis customers to Aranesp.
- **KYPROLIS®** (carfilzomib) sales increased 34 percent driven by higher unit demand.
- **NEUPOGEN®** (filgrastim) sales decreased 36 percent driven mainly by the impact of competition in the U.S.
- **Vectibix** sales increased 24 percent driven by higher unit demand.
- **Nplate** sales increased 10 percent driven by higher unit demand and net selling price.
- **Repatha®** (evolocumab) sales growth was driven by higher unit demand.
- **BLINCYTO®** (blinatumomab) sales increased 26 percent driven by higher unit demand.

**Product Sales Detail by Product and Geographic Region**

\$Millions, except percentages

|                            | Q3'16          |                |                | Q3'15          | YOY D     |
|----------------------------|----------------|----------------|----------------|----------------|-----------|
|                            | US             | ROW            | TOTAL          | TOTAL          | TOTAL     |
| Enbrel®                    | \$1,388        | \$ 64          | \$1,452        | \$1,459        | 0%        |
| Neulasta®                  | 1,024          | 176            | 1,200          | 1,267          | (5%)      |
| Aranesp®                   | 275            | 256            | 531            | 493            | 8%        |
| Sensipar® / Mimpara®       | 329            | 86             | 415            | 353            | 18%       |
| XGEVA®                     | 296            | 98             | 394            | 378            | 4%        |
| Prolia®                    | 249            | 130            | 379            | 320            | 18%       |
| EPOGEN®                    | 335            | 0              | 335            | 489            | (31%)     |
| KYPROLIS®                  | 140            | 43             | 183            | 137            | 34%       |
| NEUPOGEN®                  | 127            | 56             | 183            | 284            | (36%)     |
| Vectibix®                  | 64             | 100            | 164            | 132            | 24%       |
| Nplate®                    | 92             | 59             | 151            | 137            | 10%       |
| Repatha®                   | 31             | 9              | 40             | 3              | *         |
| BLINCYTO®                  | 19             | 10             | 29             | 23             | 26%       |
| Other**                    | 14             | 46             | 60             | 41             | 46%       |
| <b>Total product sales</b> | <b>\$4,383</b> | <b>\$1,133</b> | <b>\$5,516</b> | <b>\$5,516</b> | <b>0%</b> |

\* Change in excess of 100%

\*\* Other includes Bergamo, MN Pharma, IMLYGIC® and Corlanor®



**Operating Expense, Operating Margin and Tax Rate Analysis**

On a GAAP basis:

- **Cost of Sales** margin improved by 0.1 percentage points driven primarily by manufacturing efficiencies and higher net selling price, offset partially by product mix. **Research & Development (R&D)** expenses decreased 12 percent driven primarily by lower spending required to support certain later-stage clinical programs and transformation and process improvement efforts. **Selling, General & Administrative (SG&A)** expenses were flat. **Total Operating Expenses** decreased 3 percent, with all expense categories reflecting savings from our transformation and process improvement efforts.
- **Operating Margin** improved by 3.4 percentage points to 45.8 percent.
- **Tax Rate** increased by 1.6 percentage points due primarily to changes in the geographic mix of earnings.

On a non-GAAP basis:

- **Cost of Sales** margin improved by 0.5 percentage points driven primarily by manufacturing efficiencies and higher net selling price, offset partially by product mix. **R&D** expenses decreased 11 percent driven primarily by lower spending required to support certain later-stage clinical programs and transformation and process improvement efforts. **SG&A** expenses increased 1 percent. **Total Operating Expenses** decreased 5 percent, with all expense categories reflecting savings from our transformation and process improvement efforts.
- **Operating Margin** improved by 4.2 percentage points to 52.9 percent.
- **Tax Rate** increased by 0.9 percentage points due primarily to changes in the geographic mix of earnings.

\$Millions, except percentages

|  | GAAP           |                 |                 | Non-GAAP       |                |                 |
|--|----------------|-----------------|-----------------|----------------|----------------|-----------------|
|  | Q3'16          | Q3'15           | YOYD            | Q3'16          | Q3'15          | YOYD            |
| Cost of Sales                            | \$ 1,027       | \$ 1,034        | (1%)            | \$ 715         | \$ 745         | (4%)            |
| % of product sales                       | 18.6%          | 18.7%           | (0.1) pts.      | 13.0%          | 13.5%          | (0.5) pts.      |
| Research & Development                   | \$ 990         | \$ 1,119        | (12%)           | \$ 963         | \$ 1,086       | (11%)           |
| % of product sales                       | 17.9%          | 20.3%           | (2.4) pts.      | 17.5%          | 19.7%          | (2.2) pts.      |
| Selling, General & Administrative        | \$ 1,244       | \$ 1,244        | 0%              | \$ 1,217       | \$ 1,206       | 1%              |
| % of product sales                       | 22.6%          | 22.6%           | 0 pts.          | 22.1%          | 21.9%          | 0.2 pts.        |
| Other                                    | \$ 23          | (\$ 13)         | *               | \$ 0           | \$ 0           | 0%              |
| <b>TOTAL Operating Expenses</b>          | <b>\$3,284</b> | <b>\$ 3,384</b> | <b>(3%)</b>     | <b>\$2,895</b> | <b>\$3,037</b> | <b>(5%)</b>     |
| Operating Margin                         |                |                 |                 |                |                |                 |
| operating income as a % of product sales | 45.8%          | 42.4%           | 3.4 pts.        | 52.9%          | 48.7%          | 4.2 pts.        |
| <b>Tax Rate</b>                          | <b>16.6%</b>   | <b>15.0%</b>    | <b>1.6 pts.</b> | <b>18.9%</b>   | <b>18.0%</b>   | <b>0.9 pts.</b> |

\* Change in excess of 100%

pts: percentage points

**Cash Flow and Balance Sheet**

- The Company generated \$2.5 billion of free cash flow in the third quarter of 2016 versus \$2.8 billion in the third quarter of 2015.
- The Company's fourth quarter 2016 dividend of \$1.00 per share declared on Oct. 14, 2016, will be paid on Dec. 8, 2016, to all stockholders of record as of Nov. 16, 2016.
- During the third quarter, the Company repurchased 4.4 million shares of common stock at a total cost of \$747 million. In October 2016, the Company's Board of Directors approved an increase in the remaining share repurchase authorization for an aggregate authorization of \$5 billion.

| \$Billions, except shares      | <u>Q3'16</u> | <u>Q3'15</u> | <u>YOY D</u> |
|--------------------------------|--------------|--------------|--------------|
| Operating Cash Flow            | \$ 2.7       | \$ 2.9       | (\$ 0.2)     |
| Capital Expenditures           | 0.2          | 0.1          | 0.0          |
| Free Cash Flow                 | 2.5          | 2.8          | (0.3)        |
| Dividends Paid                 | 0.7          | 0.6          | 0.1          |
| Share Repurchase               | 0.7          | 0.7          | 0.0          |
| Avg. Diluted Shares (millions) | 753          | 764          | (11)         |
| Cash and Investments           | 38.0         | 31.1         | 6.9          |
| Debt Outstanding               | 35.3         | 31.6         | 3.7          |
| Stockholders' Equity           | 30.8         | 28.0         | 2.8          |

Note: Numbers may not add due to rounding

**2016 Guidance**

For the full year 2016, the Company now expects:

- **Total revenues** in the range of \$22.6 billion to \$22.8 billion.
  - Previously, the Company expected total revenues in the range of \$22.5 billion to \$22.8 billion.
- On a **GAAP basis, EPS** in the range of \$9.94 to \$10.11 and a **tax rate** in the range of 16.5 percent to 17.5 percent.
  - Previously, the Company expected GAAP EPS in the range of \$9.55 to \$9.90. Tax rate guidance is unchanged.
- On a **non-GAAP basis, EPS** in the range of \$11.40 to \$11.55 and a **tax rate** in the range of 19.0 percent to 20.0 percent.
  - Previously, the Company expected non-GAAP EPS in the range of \$11.10 to \$11.40. Tax rate guidance is unchanged.
- Capital expenditures to be approximately \$700 million.

**Third Quarter Product and Pipeline Update**

Key development milestones:

| <u>Clinical Program</u>             | <u>Indication</u>                        | <u>Projected Milestone</u>   |
|-------------------------------------|--|--|
| Repatha                             | Hyperlipidemia                           | Phase 3 CV outcomes data Q1 2017*  |
| Omecamtiv mecarbil                  | Chronic heart failure                    | Phase 3 CV outcomes study initiation*                                      |
| KYPROLIS                            | Relapsed and refractory multiple myeloma | Phase 3 weekly administration data 2017                                    |
| Romosozumab                         | Postmenopausal osteoporosis              | U.S. regulatory review<br>Active controlled Phase 3 fracture data H1 2017* |
| Erenumab (AMG 334)                  | Migraine prophylaxis                     | Phase 3 episodic migraine data Q4 2016                                     |
| Parsabiv™ (etelcalcetide)†          | Secondary hyperparathyroidism            | Global regulatory reviews  |
| ABP 215<br>(biosimilar bevacizumab) | Oncology                                 | Global regulatory submissions  |
| ABP 501<br>(biosimilar adalimumab)  | Inflammatory diseases                    | Ex-U.S. regulatory reviews   |
| ABP 980<br>(biosimilar trastuzumab) | Breast cancer                            | Global regulatory submissions  |

\* *Event driven study; †Trade name provisionally approved by FDA; CV = cardiovascular*

The Company provided the following updates on selected product and pipeline programs:

**Repatha**

- In September, the Phase 3 GLAGOV study evaluating the effect of Repatha on coronary artery disease met its primary and secondary endpoints. The results will be presented Nov. 15, 2016, at the American Heart Association Scientific Sessions 2016.
- Data from an event driven Phase 3 study evaluating the effects of Repatha on cardiovascular outcomes are expected in Q1 2017.

**Omecamtiv mecarbil**

- Agreement was reached with the U.S. Food and Drug Administration (FDA) on key elements of an omecamtiv mecarbil Phase 3 cardiovascular outcomes study in chronic heart failure through a Special Protocol Assessment. Details of the protocol are being finalized with regulators and enrollment in the study is anticipated to begin in Q1 2017.

**KYPROLIS**

- In September, a Phase 3 study evaluating an investigational regimen of KYPROLIS, melphalan and prednisone versus Velcade® (bortezomib), melphalan and prednisone for 54 weeks in newly diagnosed, transplant ineligible multiple myeloma patients did not meet the primary endpoint of superiority in progression-free survival.
- A Phase 3 study of once weekly KYPROLIS administration in relapsed and refractory multiple myeloma patients has completed enrollment. The results are expected in 2017.

**XGEVA**

- In October, a Phase 3 study evaluating XGEVA for the prevention of skeletal-related events in multiple myeloma patients met the primary endpoint of non-inferiority to zoledronic acid in delaying the time to first on-study skeletal-related event.

**BLINCYTO**

- In August, FDA approved BLINCYTO for the treatment of pediatric patients with Philadelphia chromosome-negative relapsed or refractory B-cell precursor acute lymphoblastic leukemia.

**Prolia**

- In August, a Phase 3 study evaluating Prolia compared with risedronate in patients receiving glucocorticoid treatment met primary and secondary endpoints at 12 months.

**Romosozumab**

- In September, a Biologics License Application for the treatment of osteoporosis in postmenopausal women at increased risk for fracture was accepted for review by FDA, with a Prescription Drug User Fee target action date of July 19, 2017.
- Results from an event driven active controlled Phase 3 fracture study in postmenopausal women with osteoporosis are expected in H1 2017.

**Erenumab**

- In September, a Phase 3 study in episodic migraine prevention met its primary endpoint. Results from a second Phase 3 study in this population are expected in Q4 2016.

**Parsabiv**

- In August, FDA issued a Complete Response Letter for the New Drug Application for the treatment of secondary hyperparathyroidism (sHPT) in adult patients with chronic kidney disease (CKD) on hemodialysis.
- In September, the Committee for Medicinal Products for Human Use of the European Medicines Agency adopted a positive opinion for the Marketing Authorization of Parsabiv, recommending approval for the treatment of sHPT in adult patients with CKD on hemodialysis.

**AMJEVITA™ (adalimumab-atto)\***

- In September, FDA approved AMJEVITA across all eligible indications of the reference product, HUMIRA® (adalimumab), including treatment of psoriatic arthritis, ankylosing spondylitis and moderate-to-severe rheumatoid arthritis, polyarticular juvenile idiopathic arthritis (patients 4 years of age or older), chronic plaque psoriasis, adult Crohn's disease and ulcerative colitis. AMJEVITA is the Company's first biosimilar to receive regulatory approval in the U.S.

**ABP 798 (biosimilar rituximab)**

- Phase 3 studies in Non-Hodgkin lymphoma and rheumatoid arthritis are currently enrolling patients.

**ABP 710 (biosimilar infliximab)**

- A Phase 3 study in rheumatoid arthritis is currently enrolling patients.

*Erenumab is developed in collaboration with Novartis*

*Omecamtiv mecarbil is developed in collaboration with Cytokinetics and Servier*

*Romosozumab is developed in collaboration with UCB globally, as well as Astellas in Japan*

*Velcade® is a registered trademark of Millennium Pharmaceuticals, Inc.*

*Humira® is a registered trademark of AbbVie Inc.*

*\*Formerly ABP 501*

**Non-GAAP Financial Measures**

In this news release, management has presented its operating results for the third quarters of 2016 and 2015 in accordance with U.S. Generally Accepted Accounting Principles (GAAP) and on a non-GAAP basis. In addition, management has presented its full year 2016 EPS and tax rate guidance in accordance with GAAP and on a non-GAAP basis. These non-GAAP financial measures are computed by excluding certain items related to acquisitions, restructuring and certain other items from the related GAAP financial measures. Reconciliations for these non-GAAP financial measures to the most directly comparable GAAP financial measures are included in the news release. Management has also presented Free Cash Flow (FCF), which is a non-GAAP financial measure, for the third quarters of 2016 and 2015. FCF is computed by subtracting capital expenditures from operating cash flow, each as determined in accordance with GAAP.

The Company believes that its presentation of non-GAAP financial measures provides useful supplementary information to and facilitates additional analysis by investors. The Company uses certain non-GAAP financial measures to enhance an investor's overall understanding of the financial performance and prospects for the future of the Company's ongoing business activities by facilitating comparisons of results of ongoing business operations among current, past and future periods. The Company believes that FCF provides a further measure of the Company's liquidity.

The Company uses the non-GAAP financial measures set forth in the news release in connection with its own budgeting and financial planning internally to evaluate the performance of the business, including to allocate resources and to evaluate results relative to incentive compensation targets. The non-GAAP financial measures are in addition to, not a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP.

**About Amgen**

Amgen is committed to unlocking the potential of biology for patients suffering from serious illnesses by discovering, developing, manufacturing and delivering innovative human therapeutics. This approach begins by using tools like advanced human genetics to unravel the complexities of disease and understand the fundamentals of human biology.

Amgen focuses on areas of high unmet medical need and leverages its expertise to strive for solutions that improve health outcomes and dramatically improve people's lives. A biotechnology pioneer since 1980, Amgen has grown to be one of the world's leading independent biotechnology companies, has reached millions of patients around the world and is developing a pipeline of medicines with breakaway potential.

For more information, visit [www.amgen.com](http://www.amgen.com) and follow us on [www.twitter.com/amgen](https://www.twitter.com/amgen).

**Forward-Looking Statements**

This news release contains forward-looking statements that are based on the current expectations and beliefs of Amgen. All statements, other than statements of historical fact, are statements that could be deemed forward-looking statements, including estimates of revenues, operating margins, capital expenditures, cash, other financial metrics, expected legal, arbitration, political, regulatory or clinical results or practices, customer and prescriber patterns or practices, reimbursement activities and outcomes and other such estimates and results. Forward-looking statements involve significant risks and uncertainties, including those discussed below and more fully described in the Securities and Exchange Commission reports filed by Amgen, including our most recent annual report on Form 10-K and any subsequent periodic reports on Form 10-Q and Form 8-K. Unless otherwise noted, Amgen is providing this information as of the date of this news release and does not undertake any obligation to update any forward-looking statements contained in this document as a result of new information, future events or otherwise.

No forward-looking statement can be guaranteed and actual results may differ materially from those we project. Our results may be affected by our ability to successfully market both new and existing products domestically and internationally, clinical and regulatory developments involving current and future products, sales growth of recently launched products, competition from other products including biosimilars, difficulties or delays in manufacturing our products and global economic conditions. In addition, sales of our products are affected by pricing pressure, political and public scrutiny and reimbursement policies imposed by third-party payers, including governments, private insurance plans and managed care providers and may be affected by regulatory, clinical and guideline developments and domestic and international trends toward managed care and healthcare cost containment. Furthermore, our research, testing, pricing, marketing and other operations are subject to extensive regulation by domestic and foreign government regulatory authorities. We or others could identify safety, side effects or manufacturing problems with our products after they are on the market. Our business may be impacted by government investigations, litigation and product liability claims. In addition, our business may be impacted by the adoption of new tax legislation or exposure to additional tax liabilities. If we fail to meet the compliance obligations in the corporate integrity agreement between us and the U.S. government, we could become subject to significant sanctions. Further, while we routinely obtain patents for our products and technology, the protection offered by our patents and patent applications may be challenged, invalidated or circumvented by our competitors, or we may fail to prevail in present and future intellectual property litigation. We perform a substantial amount of our commercial manufacturing activities at a few key facilities and also depend on third parties for a portion of our manufacturing activities, and limits on supply may constrain sales of certain of our current products and product candidate development. In addition, we compete with other companies with respect to many of our marketed products as well as for the discovery and development of new products. Discovery or identification of new product candidates cannot be guaranteed and movement from concept to product is uncertain; consequently, there can be no guarantee that any particular product candidate will be successful and become a commercial product. Further, some raw materials, medical devices and component parts for our products are supplied by sole third-party suppliers. The discovery of significant problems with a product similar to one of our products that implicate an entire class of products could have a material adverse effect on sales of the affected products and on our business and results of operations. Our efforts to acquire other companies or products and to integrate the operations of companies we have acquired may not be successful. We may not be able to access the capital and credit markets on terms that are favorable to us, or at all. We are increasingly dependent on information technology systems, infrastructure and data security. Our stock price is volatile and may be affected by a number of events. Our business performance could affect or limit the ability of our Board of Directors to declare a dividend or our ability to pay a dividend or repurchase our common stock.

###

CONTACT: Amgen, Thousand Oaks  
Trish Hawkins, 805-447-5631 (media)  
Arvind Sood, 805-447-1060 (investors)

**Amgen Inc.**  
**Consolidated Statements of Income - GAAP**  
(In millions, except per share data)  
(Unaudited)

|   | Three months ended<br>September 30, |         | Nine months ended<br>September 30, |          |
|---|-------------------------------------|---------|------------------------------------|----------|
|   | 2016                                | 2015    | 2016                               | 2015     |
| <b>Revenues:</b>  |                                     |         |                                    |          |
| Product sales   | \$5,516                             | \$5,516 | \$16,229                           | \$15,615 |
| Other revenues  | 295                                 | 207     | 797                                | 511      |
| Total revenues  | 5,811                               | 5,723   | 17,026                             | 16,126   |
| <b>Operating expenses:</b>  |                                     |         |                                    |          |
| Cost of sales   | 1,027                               | 1,034   | 3,095                              | 3,156    |
| Research and development  | 990                                 | 1,119   | 2,762                              | 2,977    |
| Selling, general and administrative                                       | 1,244                               | 1,244   | 3,739                              | 3,430    |
| Other   | 23                                  | (13)    | 121                                | 126      |
| Total operating expenses  | 3,284                               | 3,384   | 9,717                              | 9,689    |
| Operating income  | 2,527                               | 2,339   | 7,309                              | 6,437    |
| Interest expense, net   | 325                                 | 282     | 932                                | 811      |
| Interest and other income, net  | 216                                 | 135     | 503                                | 439      |
| Income before income taxes  | 2,418                               | 2,192   | 6,880                              | 6,065    |
| Provision for income taxes  | 401                                 | 329     | 1,093                              | 926      |
| Net income  | \$2,017                             | \$1,863 | \$ 5,787                           | \$ 5,139 |
| <b>Earnings per share:</b>  |                                     |         |                                    |          |
| Basic   | \$ 2.70                             | \$ 2.46 | \$ 7.70                            | \$ 6.76  |
| Diluted   | \$ 2.68                             | \$ 2.44 | \$ 7.63                            | \$ 6.70  |
| <b>Weighted average shares used in calculation of earnings per share:</b> |                                     |         |                                    |          |
| Basic   | 747                                 | 757     | 752                                | 760      |
| Diluted   | 753                                 | 764     | 758                                | 767      |

**Amgen Inc.**  
**Consolidated Balance Sheets - GAAP**  
(In millions)  
(Unaudited)

|  | September 30,<br>2016 | December 31,<br>2015 |
|--|-----------------------|----------------------|
| <b>Assets</b>                                    |                       |                      |
| Current assets:                                  |                       |                      |
| Cash, cash equivalents and marketable securities | \$ 37,980             | \$ 31,382            |
| Trade receivables, net                           | 3,186                 | 2,995                |
| Inventories                                      | 2,681                 | 2,435                |
| Other current assets                             | 1,997                 | 1,703                |
| Total current assets                             | 45,844                | 38,515               |
| Property, plant and equipment, net               | 4,912                 | 4,907                |
| Intangible assets, net                           | 10,690                | 11,641               |
| Goodwill   | 14,802                | 14,787               |
| Other assets                                     | 1,902                 | 1,599                |
| Total assets                                     | <u>\$ 78,150</u>      | <u>\$ 71,449</u>     |
| <b>Liabilities and Stockholders' Equity</b>      |                       |                      |
| Current liabilities:                             |                       |                      |
| Accounts payable and accrued liabilities         | \$ 5,745              | \$ 6,417             |
| Current portion of long-term debt                | 4,797                 | 2,247                |
| Total current liabilities                        | 10,542                | 8,664                |
| Long-term debt                                   | 30,526                | 29,182               |
| Long-term deferred tax liability                 | 2,412                 | 2,239                |
| Other noncurrent liabilities                     | 3,897                 | 3,281                |
| Stockholders' equity                             | 30,773                | 28,083               |
| Total liabilities and stockholders' equity       | <u>\$ 78,150</u>      | <u>\$ 71,449</u>     |
| Shares outstanding                               | 745                   | 754                  |



**Amgen Inc.**  
**GAAP to Non-GAAP Reconciliations**  
(In millions)  
(Unaudited)

|   | Three months ended<br>September 30, |                 | Nine months ended<br>September 30, |                 |
|---|-------------------------------------|-----------------|------------------------------------|-----------------|
|   | 2016                                | 2015            | 2016                               | 2015            |
| <b>GAAP cost of sales</b>   | \$ 1,027                            | \$ 1,034        | \$ 3,095                           | \$ 3,156        |
| <b>Adjustments to cost of sales:</b>  |                                     |                 |                                    |                 |
| Acquisition-related expenses (a)  | (311)                               | (276)           | (934)                              | (845)           |
| Certain net charges pursuant to our restructuring initiative                                  | (1)                                 | (13)            | (1)                                | (42)            |
| <b>Total adjustments to cost of sales</b>   | <u>(312)</u>                        | <u>(289)</u>    | <u>(935)</u>                       | <u>(887)</u>    |
| <b>Non-GAAP cost of sales</b>   | <u>\$ 715</u>                       | <u>\$ 745</u>   | <u>\$ 2,160</u>                    | <u>\$ 2,269</u> |
| <b>GAAP cost of sales as a percentage of product sales</b>                                    | 18.6%                               | 18.7%           | 19.1%                              | 20.2%           |
| Acquisition-related expenses (a)  | -5.6                                | -5.0            | -5.8                               | -5.4            |
| Certain net charges pursuant to our restructuring initiative                                  | 0.0                                 | -0.2            | 0.0                                | -0.3            |
| <b>Non-GAAP cost of sales as a percentage of product sales</b>                                | <u>13.0%</u>                        | <u>13.5%</u>    | <u>13.3%</u>                       | <u>14.5%</u>    |
| <b>GAAP research and development expenses</b>   | \$ 990                              | \$ 1,119        | \$ 2,762                           | \$ 2,977        |
| <b>Adjustments to research and development expenses:</b>                                      |                                     |                 |                                    |                 |
| Acquisition-related expenses (a)  | (20)                                | (20)            | (58)                               | (69)            |
| Certain net charges pursuant to our restructuring initiative                                  | (7)                                 | (13)            | (5)                                | (48)            |
| <b>Total adjustments to research and development expenses</b>                                 | <u>(27)</u>                         | <u>(33)</u>     | <u>(63)</u>                        | <u>(117)</u>    |
| <b>Non-GAAP research and development expenses</b>   | <u>\$ 963</u>                       | <u>\$ 1,086</u> | <u>\$ 2,699</u>                    | <u>\$ 2,860</u> |
| <b>GAAP research and development expenses as a percentage of product sales</b>                | 17.9%                               | 20.3%           | 17.0%                              | 19.1%           |
| Acquisition-related expenses (a)  | -0.4                                | -0.4            | -0.4                               | -0.4            |
| Certain net charges pursuant to our restructuring initiative                                  | 0.0                                 | -0.2            | 0.0                                | -0.4            |
| <b>Non-GAAP research and development expenses as a percentage of product sales</b>            | <u>17.5%</u>                        | <u>19.7%</u>    | <u>16.6%</u>                       | <u>18.3%</u>    |
| <b>GAAP selling, general and administrative expenses</b>                                      | \$ 1,244                            | \$ 1,244        | \$ 3,739                           | \$ 3,430        |
| <b>Adjustments to selling, general and administrative expenses:</b>                           |                                     |                 |                                    |                 |
| Acquisition-related expenses (b)  | (26)                                | (27)            | (154)                              | (84)            |
| Certain net charges pursuant to our restructuring initiative                                  | (1)                                 | (11)            | (5)                                | (35)            |
| <b>Total adjustments to selling, general and administrative expenses</b>                      | <u>(27)</u>                         | <u>(38)</u>     | <u>(159)</u>                       | <u>(119)</u>    |
| <b>Non-GAAP selling, general and administrative expenses</b>                                  | <u>\$ 1,217</u>                     | <u>\$ 1,206</u> | <u>\$ 3,580</u>                    | <u>\$ 3,311</u> |
| <b>GAAP selling, general and administrative expenses as a percentage of product sales</b>     | 22.6%                               | 22.6%           | 23.0%                              | 22.0%           |
| Acquisition-related expenses (b)  | -0.5                                | -0.5            | -0.9                               | -0.5            |
| Certain net charges pursuant to our restructuring initiative                                  | 0.0                                 | -0.2            | 0.0                                | -0.3            |
| <b>Non-GAAP selling, general and administrative expenses as a percentage of product sales</b> | <u>22.1%</u>                        | <u>21.9%</u>    | <u>22.1%</u>                       | <u>21.2%</u>    |
| <b>GAAP operating expenses</b>  | \$ 3,284                            | \$ 3,384        | \$ 9,717                           | \$ 9,689        |
| <b>Adjustments to operating expenses:</b>   |                                     |                 |                                    |                 |
| Adjustments to cost of sales  | (312)                               | (289)           | (935)                              | (887)           |
| Adjustments to research and development expenses  | (27)                                | (33)            | (63)                               | (117)           |
| Adjustments to selling, general and administrative expenses                                   | (27)                                | (38)            | (159)                              | (119)           |
| Certain net charges pursuant to our restructuring initiative (c)                              | (5)                                 | 26              | (15)                               | (41)            |
| Expense related to various legal proceedings  | —                                   | (2)             | (105)                              | (73)            |
| Acquisition-related adjustments (d)   | (18)                                | (11)            | (1)                                | (12)            |
| <b>Total adjustments to operating expenses</b>  | <u>(389)</u>                        | <u>(347)</u>    | <u>(1,278)</u>                     | <u>(1,249)</u>  |
| <b>Non-GAAP operating expenses</b>  | <u>\$ 2,895</u>                     | <u>\$ 3,037</u> | <u>\$ 8,439</u>                    | <u>\$ 8,440</u> |
| <b>GAAP operating income</b>  | \$ 2,527                            | \$ 2,339        | \$ 7,309                           | \$ 6,437        |
| Adjustments to operating expenses   | 389                                 | 347             | 1,278                              | 1,249           |
| <b>Non-GAAP operating income</b>  | <u>\$ 2,916</u>                     | <u>\$ 2,686</u> | <u>\$ 8,587</u>                    | <u>\$ 7,686</u> |
| <b>GAAP operating income as a percentage of product sales</b>                                 | 45.8%                               | 42.4%           | 45.0%                              | 41.2%           |
| Adjustments to cost of sales  | 5.6                                 | 5.2             | 5.8                                | 5.7             |
| Adjustments to research and development expenses  | 0.4                                 | 0.6             | 0.4                                | 0.8             |
| Adjustments to selling, general and administrative expenses                                   | 0.5                                 | 0.7             | 0.9                                | 0.8             |
| Certain net charges pursuant to our restructuring initiative (c)                              | 0.2                                 | -0.5            | 0.1                                | 0.2             |
| Expense related to various legal proceedings  | 0.0                                 | 0.1             | 0.6                                | 0.5             |
| Acquisition-related adjustments (d)   | 0.4                                 | 0.2             | 0.1                                | 0.0             |
| <b>Non-GAAP operating income as a percentage of product sales</b>                             | <u>52.9%</u>                        | <u>48.7%</u>    | <u>52.9%</u>                       | <u>49.2%</u>    |
| <b>GAAP income before income taxes</b>  | \$ 2,418                            | \$ 2,192        | \$ 6,880                           | \$ 6,065        |
| Adjustments to operating expenses   | 389                                 | 347             | 1,278                              | 1,249           |
| <b>Non-GAAP income before income taxes</b>  | <u>\$ 2,807</u>                     | <u>\$ 2,539</u> | <u>\$ 8,158</u>                    | <u>\$ 7,314</u> |
| <b>GAAP provision for income taxes</b>  | \$ 401                              | \$ 329          | \$ 1,093                           | \$ 926          |
| <b>Adjustments to provision for income taxes:</b>   |                                     |                 |                                    |                 |

|   |                |                |                 |                 |
|---|----------------|----------------|-----------------|-----------------|
| Income tax effect of the above adjustments to operating expenses (e)    | 127            | 114            | 412             | 404             |
| Other income tax adjustments (f)  | 3              | 15             | 28              | 15              |
| <b>Total adjustments to provision for income taxes</b>                  | <u>130</u>     | <u>129</u>     | <u>440</u>      | <u>419</u>      |
| <b>Non-GAAP provision for income taxes</b>                              | <u>\$ 531</u>  | <u>\$ 458</u>  | <u>\$ 1,533</u> | <u>\$ 1,345</u> |
| <b>GAAP tax rate as a percentage of income before taxes</b>             | 16.6%          | 15.0%          | 15.9%           | 15.3%           |
| <b>Adjustments to provision for income taxes:</b>                       |                |                |                 |                 |
| Income tax effect of the above adjustments to operating expenses (e)    | 2.2            | 2.4            | 2.6             | 2.9             |
| Other income tax adjustments (f)  | 0.1            | 0.6            | 0.3             | 0.2             |
| <b>Total adjustments to provision for income taxes</b>                  | <u>2.3</u>     | <u>3.0</u>     | <u>2.9</u>      | <u>3.1</u>      |
| <b>Non-GAAP tax rate as a percentage of income before taxes</b>         | <u>18.9%</u>   | <u>18.0%</u>   | <u>18.8%</u>    | <u>18.4%</u>    |
| <b>GAAP net income</b>  | \$2,017        | \$1,863        | \$ 5,787        | \$ 5,139        |
| <b>Adjustments to net income:</b>                                       |                |                |                 |                 |
| Adjustments to income before income taxes, net of the income tax effect | 262            | 233            | 866             | 845             |
| Other income tax adjustments (f)  | (3)            | (15)           | (28)            | (15)            |
| <b>Total adjustments to net income</b>                                  | <u>259</u>     | <u>218</u>     | <u>838</u>      | <u>830</u>      |
| <b>Non-GAAP net income</b>  | <u>\$2,276</u> | <u>\$2,081</u> | <u>\$ 6,625</u> | <u>\$ 5,969</u> |

**Amgen Inc.**  
**GAAP to Non-GAAP Reconciliations**  
(In millions, except per share data)  
(Unaudited)

The following table presents the computations for GAAP and non-GAAP diluted EPS.

|   | Three months ended<br>September 30, 2016 |                | Three months ended<br>September 30, 2015 |                |
|---|--|----------------|--|----------------|
|   | GAAP                                     | Non-GAAP       | GAAP                                     | Non-GAAP       |
| Net income                              | \$2,017                                  | \$ 2,276       | \$1,863                                  | \$ 2,081       |
| Weighted-average shares for diluted EPS | 753                                      | 753            | 764                                      | 764            |
| Diluted EPS                             | <u>\$ 2.68</u>                           | <u>\$ 3.02</u> | <u>\$ 2.44</u>                           | <u>\$ 2.72</u> |

|   | Nine months ended<br>September 30, 2016 |                | Nine months ended<br>September 30, 2015 |                |
|---|---|----------------|---|----------------|
|   | GAAP                                    | Non-GAAP       | GAAP                                    | Non-GAAP       |
| Net income                              | \$5,787                                 | \$ 6,625       | \$5,139                                 | \$ 5,969       |
| Weighted-average shares for diluted EPS | 758                                     | 758            | 767                                     | 767            |
| Diluted EPS                             | <u>\$ 7.63</u>                          | <u>\$ 8.74</u> | <u>\$ 6.70</u>                          | <u>\$ 7.78</u> |

- (a) The adjustments related primarily to non-cash amortization of intangible assets acquired in business combinations.
- (b) For the three and nine months ended September 30, 2016 and 2015, the adjustments related primarily to non-cash amortization of intangible assets acquired in business combinations. For the nine months ended September 30, 2016, the adjustments also included a \$73-million charge resulting from the reacquisition of Prolia®, XGEVA® and Vectibix® license agreements in certain markets from Glaxo Group Limited.
- (c) For the three and nine months ended September 30, 2016, the adjustments related primarily to asset impairments from our site closures. For the three months ended September 30, 2015, the adjustments related primarily to the recognition of a gain from the sale of assets related to our site closures. For the nine months ended September 30, 2015, the adjustments related primarily to severance expenses offset by the gain from the sale of assets related to our site closures.
- (d) The adjustments related primarily to the impairment of non-key contract assets acquired as part of a business combination and the change in fair values of contingent consideration.
- (e) The tax effect of the adjustments between our GAAP and non-GAAP results takes into account the tax treatment and related tax rate(s) that apply to each adjustment in the applicable tax jurisdiction(s). Generally, this results in a tax impact at the U.S. marginal tax rate for certain adjustments, including the majority of amortization of intangible assets, whereas the tax impact of other adjustments, including restructuring expense, depends on whether the amounts are deductible in the respective tax jurisdictions and the applicable tax rate(s) in those jurisdictions. Due to these factors, the effective tax rates for the adjustments to our GAAP income before income taxes, for the three and nine months ended September 30, 2016, were 32.6% and 32.2%, respectively, compared with 32.9% and 32.3% for the corresponding periods of the prior year.
- (f) The adjustments related to certain prior period items excluded from non-GAAP earnings. The 2016 adjustments related primarily to the impact from the adoption of Accounting Standards Update 2016-09, *Improvements to Employee Share-Based Payment Accounting*, related to stock options that were previously excluded from non-GAAP measures. The 2015 adjustments related primarily to the impact from a change in interpretation of tax law.

**Amgen Inc.**  
**Reconciliations of Cash Flows**  
(In millions)  
(Unaudited)

|   | Three months ended<br>September 30, |                 | Nine months ended<br>September 30, |                 |
|---|-------------------------------------|-----------------|------------------------------------|-----------------|
|   | 2016                                | 2015            | 2016                               | 2015            |
| Net cash provided by operating activities           | \$ 2,662                            | \$ 2,892(a)     | \$ 7,254                           | \$ 7,658(a)     |
| Net cash used in investing activities               | (2,389)                             | (2,003)         | (7,436)                            | (5,314)         |
| Net cash provided by (used in) financing activities | 582                                 | (1,458)         | (477)                              | (2,849)         |
| Increase (Decrease) in cash and cash equivalents    | 855                                 | (569)           | (659)                              | (505)           |
| Cash and cash equivalents at beginning of period    | 2,630                               | 3,795           | 4,144                              | 3,731           |
| Cash and cash equivalents at end of period          | <u>\$ 3,485</u>                     | <u>\$ 3,226</u> | <u>\$ 3,485</u>                    | <u>\$ 3,226</u> |

|   | Three months ended<br>September 30, |                 | Nine months ended<br>September 30, |                 |
|---|-------------------------------------|-----------------|------------------------------------|-----------------|
|   | 2016                                | 2015            | 2016                               | 2015            |
| Net cash provided by operating activities | \$ 2,662                            | \$ 2,892(a)     | \$ 7,254                           | \$ 7,658(a)     |
| Capital expenditures                      | (167)                               | (138)           | (511)                              | (389)           |
| Free cash flow                            | <u>\$ 2,495</u>                     | <u>\$ 2,754</u> | <u>\$ 6,743</u>                    | <u>\$ 7,269</u> |

- (a) Restated to include \$18 million and \$641 million for the three and nine months ended September 30, 2015, respectively, which was previously included in Net cash provided by (used in) financing activities, as a result of the adoption of Accounting Standards Update 2016-09, *Improvements to Employee Share-Based Payment Accounting*, related to stock options that were previously excluded from non-GAAP measures.

**Reconciliation of GAAP EPS Guidance to Non-GAAP**  
**EPS Guidance for the Year Ending December 31, 2016**  
(Unaudited)

|  |     |                |        |                |
|--|-----|----------------|--------|----------------|
| <b>GAAP diluted EPS guidance</b>                 |     | \$ 9.94        | -      | \$10.11        |
| <b>Known adjustments to arrive at non-GAAP*:</b> |     |                |        |                |
| Acquisition-related expenses                     | (a) |                | 1.34   |                |
| Restructuring charges                            |     | 0.05           | -      | 0.07           |
| Legal proceeding charge                          |     |                | 0.09   |                |
| Tax adjustments                                  | (b) |                | (0.04) |                |
| <b>Non-GAAP diluted EPS guidance</b>             |     | <u>\$11.40</u> | -      | <u>\$11.55</u> |

\* The known adjustments are presented net of their related tax impact which amount to approximately \$0.72 to \$0.73 per share, in the aggregate.

(a) The adjustments relate primarily to non-cash amortization of intangible assets acquired in prior year business combinations.

(b) The adjustments relate to certain prior period items excluded from non-GAAP earnings.

**Reconciliation of GAAP Tax Rate Guidance to Non-GAAP**  
**Tax Rate Guidance for the Year Ending December 31, 2016**  
(Unaudited)

|  | 2016         |              |
|--|--------------|--------------|
|  | 2016         | 2016         |
| <b>GAAP tax rate guidance</b>                        | 16.5%        | 17.5%        |
| Tax rate effect of known adjustments discussed above | 2.5%         |              |
| <b>Non-GAAP tax rate guidance</b>                    | <u>19.0%</u> | <u>20.0%</u> |