Amgen Inc.
Condensed Consolidated Statements of Income - GAAP
(In millions, except per share data)
(Unaudited)

		Three months ended March 31,			
		2015	2014		
Revenues:					
Product sales	\$	4,874	\$	4,356	
Other revenues		159		165	
Total revenues		5,033		4,521	
Operating expenses:					
Cost of sales		1,033		1,090	
Research and development		894		1,027	
Selling, general and administrative		1,026		1,023	
Other		58		17	
Total operating expenses		3,011		3,157	
Operating income		2,022		1,364	
Interest expense, net		252		259	
Interest and other income, net		106		99	
Income before income taxes		1,876		1,204	
Provision for income taxes		253		131	
Net income	\$	1,623	\$	1,073	
Earnings per share:					
Basic	\$	2.13	\$	1.42	
Diluted	\$	2.11	\$	1.40	
Weighted average shares used in calculation of earnings per shares	e:				
Basic		761		757	
Diluted		770		768	

Amgen Inc. Condensed Consolidated Balance Sheets - GAAP (In millions) (Unaudited)

	March 31, 2015		December 31, 2014	
Assets				
Current assets:				
Cash, cash equivalents and marketable securities	\$	27,118	\$	27,026
Trade receivables, net		2,548		2,546
Inventories		2,686		2,647
Other current assets		2,712		2,494
Total current assets		35,064		34,713
Property, plant and equipment, net		5,123		5,223
Intangible assets, net		12,265		12,693
Goodwill		14,721		14,788
Other assets		1,779		1,592
Total assets	\$	68,952	\$	69,009
Liabilities and Stockholders' Equity Current liabilities: Accounts payable and accrued liabilities Current portion of long-term debt Total current liabilities	\$	5,836 500 6,336	\$	6,508 500 7,008
Long-term debt		29.841		30,215
Long-term deferred tax liability		3.330		3.461
Other non-current liabilities.		2.939		2.547
Stockholders' equity		26,506		25,778
Total liabilities and stockholders' equity	\$	68,952	\$	69,009
Shares outstanding		760		760

	Three months e March 31,			ended
	2015			2014
			-	
GAAP cost of sales	\$	1,033	\$	1,090
Adjustments to cost of sales:		(00.4)		(40.4)
Acquisition-related expenses (a)		(284)		(404)
Accelerated depreciation and other charges pursuant to our restructuring initiative		(14)		- (0)
Stock option expense		(000)		(2)
Total adjustments to cost of sales	_	(298)	_	(406)
Adjusted cost of sales	\$	735	\$	684
GAAP research and development expenses	\$	894	\$	1,027
Adjustments to research and development expenses:				
Acquisition-related expenses (b)		(21)		(31)
Accelerated depreciation and other charges pursuant to our restructuring initiative		(17)		-
Stock option expense		-		(2)
Total adjustments to research and development expenses		(38)		(33)
Adjusted research and development expenses	\$	856	\$	994
GAAP selling, general and administrative expenses	\$	1,026	\$	1,023
Adjustments to selling, general and administrative expenses:				
Acquisition-related expenses (b)		(29)		(38)
Certain charges pursuant to our restructuring initiative		(4)		-
Stock option expense		-		(2)
Total adjustments to selling, general and administrative expenses		(33)		(40)
Adjusted selling, general and administrative expenses	\$	993	\$	983
GAAP operating expenses	\$	3,011	\$	3,157
Adjustments to operating expenses:	Ψ	0,011	Ψ.	0, .0.
Adjustments to cost of sales		(298)		(406)
Adjustments to research and development expenses		(38)		(33)
Adjustments to selling, general and administrative expenses		(33)		(40)
Certain charges pursuant to our restructuring and other cost savings initiatives (c)		(57)		(15)
Other		. ,		. ,
		(1)		(2)
Total adjustments to operating expenses	•	(427)	\$	(496)
Adjusted operating expenses	\$	2,584	Φ_	2,661
GAAP operating income	\$	2,022	\$	1,364
Adjustments to operating expenses	•	427	•	496
Adjusted operating income	\$	2.449	\$	1,860
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GAAP income before income taxes	\$	1,876	\$	1,204
Adjustments to operating expenses		427		496
Adjusted income before income taxes	\$	2,303	\$	1,700
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GAAP provision for income taxes	\$	253	\$	131
Income tax effect of the above adjustments (d)		139		131
Adjusted provision for income taxes	\$	392	\$	262
GAAP net income	\$	1,623	\$	1,073
	φ		φ	
Adjustments to income before income taxes, net of the income tax effect of the above adjustments	•	288	Ф.	365
Adjusted net income	\$	1,911	\$	1,438

Amgen Inc.
GAAP to Adjusted Reconciliations
(In millions, except per share data)
(Unaudited)

The following table presents the computations for GAAP and Adjusted diluted EPS.

	Three months ended March 31, 2015			Т	Three months ended March 31, 2014			
	(GAAP Adjusted		GAAP		Adjusted		
Net income Weighted-average shares for diluted EPS	\$	1,623 770	\$	1,911 770	\$	1,073 768	\$	1,438 768
Diluted EPS	\$	2.11	\$	2.48	\$	1.40	\$	1.87

- (a) The adjustments related primarily to non-cash amortization of intangible assets, including developed product technology rights, acquired in business combinations. The 2014 adjustments also included a \$99-million charge related to the termination of a supply contract with F. Hoffmann-La Roche Ltd. as a result of acquiring the licenses to filgrastim and pegfilgrastim effective January 1, 2014.
- (b) The adjustments related primarily to non-cash amortization of intangible assets acquired in business combinations.
- (c) The adjustments related primarily to severance expenses.
- (d) The tax effect of the adjustments between our GAAP and Adjusted results takes into account the tax treatment and related tax rate(s) that apply to each adjustment in the applicable tax jurisdiction(s). Generally, this results in a tax impact at the U.S. marginal tax rate for certain adjustments, including the majority of amortization of intangible assets, whereas the tax impact of other adjustments, including restructuring expense, depends on whether the amounts are deductible in the respective tax jurisdictions and the applicable tax rate(s) in those jurisdictions. Due to these factors, the effective tax rates for the adjustments to our GAAP income before income taxes, for the three months ended March 31, 2015 and 2014, were 32.6% and 26.4%, respectively.

Amgen Inc. Reconciliations of Free Cash Flow (In millions) (Unaudited)

Three months ended

	March 31,			
	2015			2014
Operating Cash Flow	\$	1,329	\$	1,142
Capital Expenditures		(118)		(172)
Free Cash Flow	\$	1,211	\$	970

Reconciliation of GAAP EPS Guidance to Adjusted EPS Guidance for the Year Ending December 31, 2015 (Unaudited)

	2015					
GAAP diluted EPS guidance	\$	7.78	-	\$	8.13	
Known adjustments to arrive at Adjusted earnings*: Acquisition-related expenses(a)			1.21			
Restructuring charges		0.31	-		0.36	
Adjusted diluted EPS guidance	\$	9.35	-	\$	9.65	

- * The known adjustments are presented net of their related tax impact which amount to approximately \$0.71 to \$0.73 per share in the aggregate.
- (a) The adjustments relate primarily to non-cash amortization of intangible assets acquired in prior year business combinations.

Reconciliation of GAAP Tax Rate Guidance to Adjusted Tax Rate Guidance for the Year Ending December 31, 2015 (Unaudited)

	2015		
GAAP tax rate guidance	13%	-	15%
Tax rate effect of known adjustments discussed above	4%	-	5%
Adjusted tax rate guidance	18%	-	19%