# Amgen Inc. Condensed Consolidated Statements of Income and Reconciliation of GAAP Earnings to "Adjusted" Earnings (In millions, except per share data) (Unaudited)

	Three Months Ended March 31, 2011							Three Months Ended March 31, 2010								
		GAAP	- /	Adjustmer	nts	"Ad	ljusted"		(	SAAP	А	djustmer	nts	"Ad	justed"	_
Revenues:																
Product sales	\$	3,618	\$	-		\$	3,618		\$	3,528	\$	-		\$	3,528	
Other revenues		88					88			64					64	_
Total revenues	-	3,706					3,706			3,592		-			3,592	-
Operating expenses:																
Cost of sales (excludes amortization of certain																
acquired intangible assets presented below)		564		(3) (10)	(a) (b)		540			508		(4)	(a)		504	·
December and development		700		(11)	(c)		703			0.40		(40)	(0)		647	
Research and development		736		(9) (17)	(a) (d)		703			646		(12) (17)	(a) (d)		617	
				(7)	(u) (e)							(17)	(u)			
Selling, general and administrative		1.023		(10)	(a)		1.011			884		(11)	(a)		873	
Ocining, general and administrative		1,020		(2)	(f)		1,011			004		(11)	(-)		0/0	
Amortization of certain acquired intangible assets		74		(74)	(g)		_			74		(74)	(g)		_	
Other		16		(16)	(h)		-			(1)		1	(i)		_	
Total operating expenses		2,413		(159)	` '		2,254			2,111		(117)	• • •		1,994	
		4.000		450			4 450								4.500	•
Operating income		1,293		159			1,452			1,481		117			1,598	
Interest expense, net		135		(44)	(j)		91			145		(65)	(j)		80	
Interest and other income, net		148					148			84					84	
Income before income taxes		1,306		203			1,509			1,420		182			1,602	
Provision for income taxes		181		65	(k)		251	(m)		253		67	(k)		320	
	-			5	(I)											
Net income	\$	1,125	\$	133		\$	1,258		\$	1,167	\$	115		\$	1,282	
Earnings per share:																
Basic	\$	1.21				\$	1.35		\$	1.19				\$	1.31	
Diluted (n)	\$	1.20				\$	1.34	(a)	\$	1.18				\$	1.30	(a)
Average shares used in calculation of earnings per share:																
Basic		933					933			982					982	
Diluted (n)		941					940	(a)		988					988	(a)

<sup>(</sup>a) - (n) See explanatory notes on the following pages.



(a) To exclude stock option expense. For the three months ended March 31, 2011 and 2010, the total pre-tax expense for employee stock options was \$22 million and \$27 million, respectively.

"Adjusted" diluted EPS including the impact of stock option expense for the three months ended March 31, 2011 and 2010 were as follows:

	Three months ended March 31,						
		2011		2010			
"Adjusted" diluted EPS, excluding stock option expense	\$	1.34	\$	1.30			
Impact of stock option expense (net of tax)		(0.02)		(0.02)			
"Adjusted" diluted EPS, including stock option expense	\$	1.32	\$	1.28			

- (b) To exclude accelerated depreciation for manufacturing assets resulting from our transaction with Boehringer Ingelheim (BI) involving our manufacturing operations in Fremont, California (the BI Fremont transaction). The amount reflected above represents the incremental depreciation expense over the amount that would have otherwise been incurred absent the BI Fremont transaction. This transaction was entered into as part of our ongoing efforts to optimize our network of manufacturing facilities and improve costs efficiencies.
- (c) To exclude loss accruals for certain facility operating leases associated with the BI Fremont transaction that will not be used in our business.
- (d) To exclude the ongoing, non-cash amortization of the research and development (R&D) technology intangible assets with alternative future uses acquired with the acquisitions of Abgenix, Inc. (Abgenix) and Avidia, Inc. (Avidia).
- (e) To exclude the expense resulting from the cash settlement of unvested Biovex Group, Inc. (BioVex) employee stock options in connection with our acquisition of BioVex.
- (f) To exclude transaction costs associated with certain of our recently completed or announced business combinations.
- (g) To exclude the ongoing, non-cash amortization of acquired product technology rights, primarily ENBREL, related to the Immunex Cornoration (Immunex) acquisition
- (h) To exclude certain charges pursuant to our continuing efforts to improve cost efficiencies in our manufacturing operations.
- (i) To exclude the net benefit arising from legal settlements.
- (j) To exclude the incremental non-cash interest expense resulting from a change in the accounting for our convertible notes effective January 1, 2009.
- (k) To exclude the tax effect of the above adjustments. The tax provision (benefit) for the adjustments between our GAAP and "Adjusted" results takes into account the tax treatment and related tax rate(s) that apply to each adjustment in the applicable tax jurisdiction(s). Generally, this results in a tax impact at the U.S. marginal tax rate for certain adjustments, including amortization of intangible assets and non-cash interest expense associated with our convertible notes, whereas the tax impact of other adjustments, including stock option expense, depends on whether the amounts are deductible in the tax jurisdictions where the asset is located or the expenses are incurred and the applicable tax rate(s) in those jurisdictions. Due to these factors, the effective tax rates for the above adjustments to our GAAP results for the three months ended March 31, 2011 and 2010 were 32.0% and 36.8%, respectively.
- (I) To exclude the income tax benefit related principally to certain prior period charges excluded from "Adjusted" earnings.
- (m) The "Adjusted" tax rate for the three months ended March 31, 2011 was 16.6%, which includes the impact of the Puerto Rico excise tax. The following table reconciles the "Adjusted" tax rate including and excluding the Puerto Rico excise tax:

	Three months ended March 31, 2011
Adjusted tax rate with Puerto Rico excise tax	16.6%
Puerto Rico excise tax	4.3%
"Adjusted" tax rate excluding Puerto Rico excise tax	20.9%

(n) The following table presents the computations for GAAP and "Adjusted" diluted EPS, computed under the treasury stock method. "Adjusted" EPS presented below excludes stock option expense:

		Three mor March :				ded 0		
	G	SAAP	"Ad	justed"		GAAP		justed"
Income (Numerator):  Net income for basic and diluted EPS	\$	1,125	\$	1,258	\$	1,167	\$	1,282
Shares (Denominator):								
Weighted-average shares for basic EPS		933		933		982		982
Effect of dilutive securities		8		7 (7	۲)	6		6 (*)
Weighted-average shares for diluted EPS		941	_	940		988		988
Diluted EPS	\$	1.20	\$	1.34	\$	1.18	\$	1.30

(\*) Dilutive securities used to compute "Adjusted" diluted EPS for the three months ended March 31, 2011 and 2010 were computed under the treasury stock method assuming that we do not expense stock options.



		nded		
		2011		2010
Aranesp® - U.S	\$	250	\$	268
Aranesp® - International		330		359
EPOGEN® - U.S		535		623
Neulasta® - U.S		710		637
NEUPOGEN® - U.S		220		225
Neulasta® - International		226		226
NEUPOGEN® - International		76		91
Enbrel® - U.S		821		754
Enbrel® - Canada		54		50
Sensipar® - U.S		116		117
Mimpara® - International		71		62
Vectibix® - U.S		30		25
Vectibix® - International		45		42
Nplate <sup>®</sup> - U.S		37		28
Nplate® - International		28		21
Prolia® - U.S		17		-
Prolia® - International		10		-
XGEVATM - U.S		42		
Total product sales	\$	3,618	\$	3,528
U.S	\$	2,778	\$	2,677
International	Ψ	840 <b>(</b> a	•	851
Total product sales	\$	3,618 (		3,528

<sup>(</sup>a) The change in international product sales for the three months ended March 31, 2011 was negatively impacted by \$8 million due to foreign exchange (including \$4 million for Aranesp®, \$3 million for Neulasta®/NEUPOGEN®, \$1 million for Mimpara® and \$1 million for Nplate®, partially offset by favorable impact of \$1 million for ENBREL).



## Amgen Inc.

# Condensed Consolidated Balance Sheets - GAAP

(In millions)

(Unaudited)

	Ma	arch 31, 2011	December 31 2010		
Assets					
Current assets:					
Cash, cash equivalents and marketable securities	\$	15,358	\$	17,422	
Trade receivables, net		2,517		2,335	
Inventories		2,098		2,022	
Other current assets		1,716		1,350	
Total current assets		21,689		23,129	
Property, plant and equipment, net		5,455		5,522	
Intangible assets, net		2,808		2,230	
Goodwill		11,504		11,334	
Other assets		1,258		1,271	
Total assets	\$	42,714	\$	43,486	
Liabilities and Stockholders' Equity Current liabilities: Accounts payable and accrued liabilities	\$	4.166	\$	4,082	
· ·	Φ	4,100	Φ	,	
Current portion of convertible notes		4,249	-	2,488	
		•		6,570	
Convertible notes		2,246		2,296	
Other long-term debt		8,578		8,578	
Other non-current liabilities		2,657		2,098	
Stockholders' equity		24,984	_	23,944	
Total liabilities and stockholders' equity		42,714	\$	43,486	
Shares outstanding		933		932	



Amgen Inc.

Reconciliation of GAAP Debt Outstanding to "Adjusted" Debt Outstanding

(In millions)

(Unaudited)

			Marc	h 31, 2011			March 31, 2010							
		Adjustments for					Adjustments for							
		accounting						accounting						
	(	GAAP	standard		"Adjusted"		GAAP		standard			"Adjusted"		
Total debt outstanding	\$	10,907	\$	254 <b>(</b> a	a) (	\$ 11,161	\$	11,664	\$	503 <b>(a</b> )	) \$	12,167		

<sup>(</sup>a) To exclude the impact of adopting an accounting standard on January 1, 2009 that changed the method of accounting for our convertible notes.

### Amgen Inc.

Reconciliation of GAAP Stockholders' Equity to Stockholders' Equity as adjusted for impact of accounting standard (In millions)

(Unaudited)

	March 31, 2011						March 31, 2010								
			Adjustr	nents for			· -		Adjust	ments for					
		accounting					accounting								
		GAAP	standard		"Adjusted"		GAAP		sta	ndard	"Adjusted"				
Stockholders' equity	\$	24,984	\$	(205) <b>(a)</b>	\$	24,779	\$	22,339	\$	(303) <b>(a)</b>	\$	22,036			

<sup>(</sup>a) To exclude the impact of adopting an accounting standard on January 1, 2009 that changed the method of accounting for our convertible notes.



Amgen Inc.
Reconciliation of GAAP EPS Guidance to "Adjusted"
EPS Guidance for the Year Ending December 31, 2011
(Unaudited)

On April 20, 2011, the Company reaffirmed its "Adjusted" EPS guidance to be in the range of \$5.00 to \$5.20. The following table shows a reconciliation of GAAP EPS (diluted) guidance to "Adjusted" EPS (diluted) guidance.

		2011	1	
GAAP EPS (diluted) guidance	\$ 4.56	-	\$ 4.79	
Known adjustments to arrive at "Adjusted" earnings*:				
Amortization of acquired intangible assets, product technology rights(a)			0.20	
Incremental non-cash interest expense(b)			0.10	
Stock option expense(c)	0.05	-	0.08	
Charges associated with the BI Fremont transaction(d)			0.04	
Amortization of acquired intangible assets, R&D technology rights(e)			0.01	
Charges associated with cost efficiency improvement efforts in our manufacturing operations (f)			0.01	
Merger-related expenses(g)			0.01	
Tax benefit for prior period charges(h)			(0.01)	
Other(i)			0.00	
Adjusted" EPS (diluted) guidance	\$ 5.00	_	\$ 5.20	

- \* The known adjustments are presented net of their related aggregate tax impact of approximately \$0.24 to \$0.25 per share.
- (a) To exclude the ongoing, non-cash amortization of acquired product technology rights, primarily ENBREL, related to the Immunex acquisition.
- (b) To exclude the incremental non-cash interest expense resulting from a change in accounting in January 2009 related to our convertible debt.
- (c) To exclude stock option expense.
- (d) To exclude charges associated with the BI Fremont transaction involving our manufacturing operation in Fremont, California.
- (e) To exclude the ongoing, non-cash amortization of the R&D technology intangible assets acquired with the Abgenix and Avidia acquisitions.
- (f) To exclude certain charges pursuant to our continuing efforts to improve cost efficiencies in our manufacturing operations.
- (g) To exclude merger-related expenses associated with certain of our recently completed or announced business combinations.
- (h) To exclude the income tax benefit related principally to certain prior period charges excluded from "Adjusted" earnings.
- (i) The final amounts of any further adjustments related to the recently completed or announced business transactions have not been determined. As a result, no adjustments are included in the table above.

#### Amgen Inc.

Reconciliation of GAAP Tax Rate Guidance to "Adjusted" Tax Rate Guidance for the Year Ending December 31, 2011 (Unaudited)

On April 20, 2011, the Company stated that it now expects its "Adjusted" tax rate guidance to be in the range of 15% to 16% after taking into account the impact of the foreign tax credit associated with the Puerto Rico (PR) excise tax. Excluding the PR excise tax, the Company still expects the "Adjusted" tax rate to be in the range of 19% to 20%.

	2011 with	PR e	xcise tax	2011 with	out Pl	R excise tax
GAAP tax rate guidance	12.4%	-	13.6%	17.0%	-	18.2%
Tax rate effect of known adjustments discussed above	2.4%	-	2.6%	1.8%	-	2.0%
"Adjusted" tax rate guidance	15.0%	-	16.0%	19.0%	-	20.0%

